



**BSSS
INSTITUTE
of Advanced
Studies**

...in pursuit of Managerial Excellence!

**Center of Excellence in
Corporate Knowledge Acceleration**



Management Development Programme (MDP)

Application of Advanced Excel for Effective Decision Making

04 & 05 December 2026

About BSSS IAS

The BSSS Institute of Advanced Studies (BSSS IAS), an AICTE-approved institution, is engaged in education, research, training, and consultancy activities in the areas of management, sustainable development, rural development, social sciences, etc. It strives to provide a comprehensive platform for growth and empower individuals to thrive in their respective fields. It is one of the best Professional Management Institutions engaged in multidisciplinary activities and has collaborated with Assumption University, Thailand, and Synergy University, Russia, for joint research, training, and management education. The Institute envisions emerging as a top Professional Management Institution in Central India by playing a pivotal role in professional management education in the coming years and adorning a path with an undivided focus on quality education and excellence, thereby placing itself as an institution of national and international importance. Its excellent infrastructure provides an environment conducive to academic activities, professional deliberations, and social interactions.

BSSS IAS has a strong portfolio of multidisciplinary faculties, experience in national and international consultations and the best training Institute in Central India. As a part of the Executive Training programme, we have proposed many Management Development Programmes which are focused to increase managerial business skills and leadership capabilities of managers who aspire to be among the top leadership in their organizations. BSSS IAS is organizing a series of training programmes for corporates and also for govt. employees.



Rationale of the Program:

In today's data-driven business environment, effective decision-making depends on the ability to analyse large volumes of information quickly, accurately and insightfully. Microsoft Excel remains one of the most widely used tools for data management, analysis and reporting across organisations. However, most professionals utilise only a fraction of its capabilities. The gap between basic spreadsheet operations and the advanced analytical features of Excel often limits managers' ability to convert raw data into actionable intelligence.

The Management Development Programme on Application of Advanced Excel for Efficient Decision Making has been designed to bridge this critical skill gap. The programme focuses on equipping mid- and senior-level managers, executives and decision-makers with advanced Excel techniques that enhance analytical rigor, improve forecasting accuracy, support scenario planning and enable evidence-based decisions.



Programme Objectives:

After attending the 2 days Management Development Programme, the participant will be able to -

- Apply advanced Excel functions, formulas, and dynamic array techniques to organise, clean, and analyse complex business data efficiently.
- Design and use PivotTables, PivotCharts, and interactive dashboards to summarise large datasets and present key insights for managerial decision-making.
- Create professional management reports and visualizations that effectively communicate trends, patterns, and performance indicators to stakeholders.
- Apply statistical and analytical tools available in Excel to interpret data accurately and reduce reliance on intuition-based decisions.

Who Should Attend

The programme is meant for corporate executives, middle-level managers, data analyst, tax advisors, entrepreneurs, government officials, policy makers, and academicians to learn the decision-making using Excel.

Programme Components:

1. Advanced Excel Fundamentals for Managers
2. Data Analysis with PivotTables & PivotCharts
3. Advanced Formulas & Analytical Functions
4. What-If Analysis & Decision Modelling
5. Dashboarding & Visualization for Decision Support
6. Practical Application & Case-Based Decision Making

Duration – 2 days

Date – 04th - 05th December 2026

Registration Fees

- **Online**
2,000/- per participant
- **Offline (non-residential)**
4,000/- per participant
- **Offline (Residential - Double)**
7,000/- per participant
- **Offline (Residential - Single)**
8,000/- per participant



Registration Link

<https://bsssiaserp.com/Common/EventRegistration?vld=94>

- Fees discount is available where more than 4 nominations from same organization
- Registration fee includes the study material, practice handouts, working lunch, & tea.
- Certificate will be issued to the participants who have attended the complete Programme.



Programme Coordinator(s):

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For further details, please contact:

Chairperson :

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